



Bellbrook Music Boosters

04Dec2023

6:30 pm

BHS Library

General Membership Meeting Agenda

Call to Order:

1st: Carrie Remhof

2nd: Karen Beidelschies

Attendance: Appendix A

Welcome:

Approval of the General Meeting Minutes, 12Nov2023

1st: Kristi Magee

2nd: Carrie Remhof

Old Business:

● **UD Concessions**

- Connie Smith and Laura Malin were the co-captains previously. Alicia is going to reach out to Laura Malin to see if she is interested in being the new chair for the UD Concessions.
- Rachele will get the information from Laura Harr about the concession.

● **Dine Outs**

- November Elsa's - \$650
- Next Thursday is Troni Brothers.
- Requesting Raising Canes for January.
- February - will probably be Chipotle.

● **Concert Attire**

- It's almost done, about 20 students left to fit.
- Mary Panstingel and Kim Smith are helping with fitting.
- Carrie Remhof is helping with alterations.

● **Euchre Party Update**

- Table the Euchre party for now.
- The way the money was made was based on raffles and 50/50.
- Discussion should go further in a fundraising meeting.
- **Poinsettia Sales**
 - We made just over \$1800 on it.
 - A lot of items were sold out.
 - We will probably go back to Berns next year for the winter sale.
 - Pick-up is on Thursday 12/7 in the cafeteria - email coming out soon asking for volunteering at 3:30pm, pickup is from 5-7.

New Business

- **Officer's Report**
 - Two resignations on the trustee board with two open positions. Need nominations for the open positions. Send nominations to Rachele at bhsbandpres@gmail.com
 - Two positions open:
 - 4 months on one
 - 1 year and 4 months on the other
- **Treasurer's Report**
 - **Appendix B: Treasurer's Report**
 - **Appendix C: Budget Presentation**
 - 1st: Eli Alban
 - 2nd: Carrie Remhof
 - Unanimously Approved
- **Board of Trustees' Report**
 - No report.
- **Director's Report - Andy Solomon, Barb Siler, Cameron Halls, Sheldon Apo**
 - **Appendix D**
 - Cameron Halls
 - We just got the music so they should know one full song by Christmas break.
 - We just got the uniforms in and someone will try on this week.
 - Sheldon Apo
 - 17 in Belles, 11 Middle School, 20 in World Guard
 - Uniforms are done.
 - Props are not done yet.
 - Middle school is starting their drill tonight. Belles are doing Hercules.
 - Barb Siler
 - Wants a booster presence at the Chamber Music.

- Will need the February meeting to start at 7pm due to 8th grade parent meeting.
- **Administrator's Report**
 - No report.
- **Winter Invitational - Brett Woeste**
 - No report.
 - No more availability for us to volunteer for MEPA.
- **DCI Invitational - Brett Woeste**
 - Contract has been signed.
 - No other news.
- **Old Uniforms**
 - Barb and Andy are thinking about charging the uniform \$100 for the uniform (single purchase) with the gauntlets and \$125 each for when we sell in bulk.
 - Wanting to make it available to the families and also still have some left to sell in a chunk to a group. Wanting to sell for a certain amount of time (time limit). First come first served, run for about 3 weeks. No sizes
 - To be made available for the new year.
 - We will put word out soon.
 - 1st: Carol Bird
 - 2nd: Eli Alban
 - 13 YES, 2 NO
 - Vote passes
- **Raise Right**
 - Carol is going to put more out about gift cards to get the word out!
- **Concessions Dec. 9th Concert**
 - Donation jar for Springboro
 - Carol is going to do a bake sale with hot cocoa.
 - Carol and her mom are going to bake for the bake sale. No donations needed from larger collective.
- **Open Forum:**
 - Alicia to make graphics and flyers are posted about upcoming events.
- **Adjourn: 8:22pm**
 - 1st: Brett Woeste
 - 2nd: Karen Beidelschies

Appendix A: Attendance

Cameron Halls

Sheldon Apo

Andy Soloman

Barb Siler

Amy Rodenroth

Rachele Alban

Michaela Kronenberger

Alicia Miller

Karen Beidelschies

Amy Silance

Carrie Remhof

Krisit Magee

Mary Panstingel

Troy Miller

Brett Woeste

Eli Alban

Carol Bird

Jeryle Ball

Patty Ball

Appendix B: Treasurer's Report



Treasurer Report: Through Nov 2023

BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

Actual 2023:

Fiscal YTD Revenue: \$133,983.08
 Fiscal YTD Expenses: 122,262.76
 Fiscal YTD Surplus/(Deficit): \$ 11,720.32

Expected 2023:

Fiscal YTD Revenue: \$146,935.86
 Fiscal YTD Expenses: 146,611.74
 Fiscal YTD Surplus/(Deficit): \$ 324.12

BALANCES*

Assets:		Liabilities:	
Checking	\$64,327.59	Uniform Replacement*	\$14,471.59
Savings	65,252.01	Other Passthrough – NYC, etc.	1,252.94
Total Assets	\$129,579.60	Total Liabilities	\$15,724.53

*To date, we have paid 50% down payment on the first delivery of uniforms. \$12,075 will be paid in Dec 2023.

Monies Received from Donations/Fundraisers (Oct)*

#	Source	Amount
1	Dine Ins	\$1,054.33
2	Individual Sponsors	754.00
3	Poinsettias	485.00

*Does not include accompanying expenses

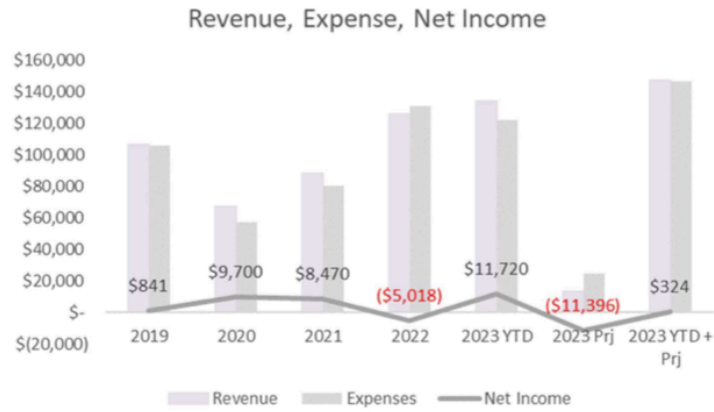
TREASURER ACTIVITIES/NOTES/TO-DO'S

#	Status	Description
1	■	Update treasurer's playbook – upcoming
2	■	Reimbursement for Marching band salary
3	■	Budget for 2024 – Approved by

Treasurer Report: Through Nov 2023



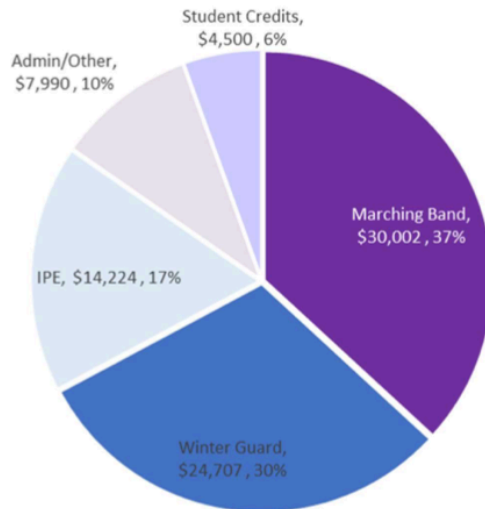
ADDITIONAL INFORMATION



Where does the Money Go?*

Projected for 2023

*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement.



Treasurer Report: Through Nov 2023



Income and Expense Summary:

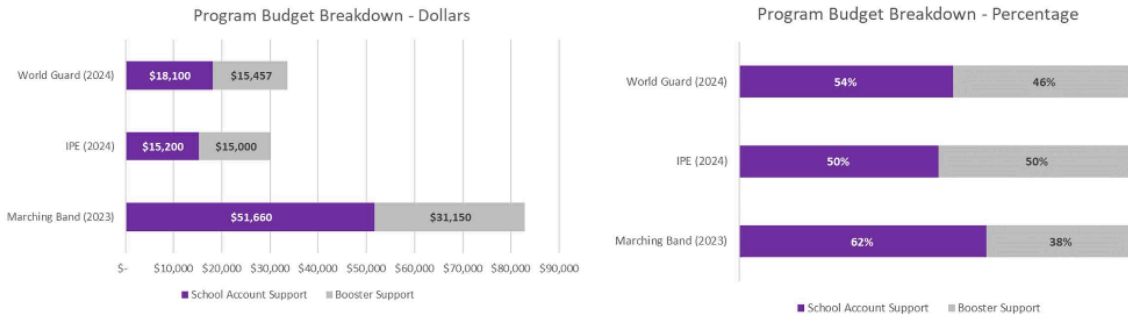
Items Not Netted:	2019	2020	2021	2022	2023 YTD	2023 Prj	2023 YTD + Prj	2023 Budget
Income:								
Donations	\$7,759	\$15,591	\$19,031	\$4,297	\$14,814	\$2,081	\$16,894	\$11,300
Misc Income Other	3,558	5,475	85	938	1,090	300	1,390	1,212
Expense:								
Student Credits	(5,095)	(3,526)	(3,349)	(2,328)	(1,754)	(2,746)	(4,500)	(4,500)
General & Admin	(2,817)	(1,725)	(2,949)	(4,300)	(4,159)	(781)	(4,940)	(4,523)
Social/Hospitality	(1,215)	(414)	(298)	(742)	(167)	(300)	(467)	(650)
Music Programs	(650)	(727)	0	0	0	0	0	0
Food Committee	179	0	(1,005)	(1,121)	(842)	(1,358)	(2,200)	(2,200)
Misc. Fundraising Expenses	0	(300)	0	(175)	0	(200)	(200)	(200)
Items with Income and Expense Netted:								
Marching Band	(\$21,828)	(\$12,978)	(\$18,085)	(\$28,022)	(\$30,465)	\$463	(\$30,002)	(\$30,102)
Winter Guard	(18,470)	(8,399)	(19,108)	(16,706)	(14,061)	(10,645)	(24,707)	(14,552)
IFE	(15,112)	(11,415)	(10,294)	(14,286)	(14,037)	(188)	(14,224)	(13,629)
DCI Invitational	\$0	\$0	\$0	\$0	\$1,231	\$0	\$1,231	\$375
Fall Invitational	11,268	0	2,022	10,977	9,684	(972)	8,712	8,908
Winter Invitational	10,806	8,123	3,068	4,351	3,730	0	3,730	3,730
Golf Outing	0	0	0	11,937	6,570	0	6,570	11,500
Dayton Dragons	0	0	0	0	6,748	0	6,748	6,100
Social Fundraiser	0	0	0	0	2,221	0	2,221	2,221
Scrip	3,475	6,783	9,587	2,147	2,274	726	3,000	3,000
Tag Day	9,357	2,483	9,487	7,662	12,526	(104)	12,422	8,132
Dine In	2,587	3,053	3,625	4,331	3,560	535	4,096	4,096
Spring Flow ers	5,501	(3,822)	7,552	5,632	5,362	0	5,362	5,362
Poinsettias	1,432	3,148	3,738	3,237	387	715	1,102	2,864
Raffle	296	0	1,050	2,631	822	1,078	1,900	1,900
Mattress Fundraiser	0	0	0	0	3,265	0	3,265	3,265
Avenue of Flags	0	0	0	768	1,692	0	1,692	1,000
Amazon Smile	382	652	851	834	616	0	616	616
Corn Fritters	453	0	0	801	614	0	614	614
Sprit Wear	0	223	679	359	0	0	0	200
Yankee Candle/Charleston Wrap	1,316	0	637	290	0	0	0	0
Historic (informational)								
Calendars (deleted)	\$ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Car Wash	1,060	4,600	0	0	0	0	0	0
Euchre Party	(200)	(253)	441	0	0	0	0	0
Expenses (historic)	(2,062)	2,318	0	0	0	0	0	0
Food Truck Rally (deleted)	0	0	0	0	0	0	0	0
Ford Drive Event	2,085	0	0	0	0	0	0	0
Peeler Cards	1,853	0	0	0	0	0	0	0
Pies	958	0	1,285	1,471	0	0	0	0
Souvenirs	(7)	0	420	0	0	0	0	0
UD Concessions	3,974	808	0	0	0	0	0	0
Winter program Fees (Deleted)	0	0	0	0	0	0	0	0
Yard Signs	0	0	0	0	0	0	0	0
Net Income	\$841	\$9,700	\$8,470	(\$5,018)	\$11,720	(\$11,396)	\$324	\$6,039



Treasurer Report: Through Nov 2023

Program Fees and Booster support:

Program fees are paid by families to the school accounts. The program fees do not cover the full cost of the programs for Open Guard, IPE and Marching Band.



Uniforms:

First Phase - funded and ordered				
Component	Quantity	Unit Price	Amount	
Cesario Jacket	70	\$ 180	\$	12,600
Cesario Dress Shirt	70	\$ 75	\$	5,250
Cesario Lycra Shirt	70	\$ 45	\$	3,150
Cesario Gauntlet	70	\$ 45	\$	3,150
Total			\$	24,150

Still Outstanding				
Component	Quantity	Unit Price	Amount	
Cesario Bib Pants	70	\$ 72	\$	5,040
Cesario Hip Cape	70	\$ 48	\$	3,360
Cesario Hat Wrap	70	\$ 57	\$	3,990
Apollo	70	\$ 38	\$	2,660
Plume	70	\$ 21	\$	1,470
Total			\$	16,520

Money on hand for Uniforms	
Received to date	\$ 26,547
Spent or earmarked for first phase order	24,150
Money Available	\$ 2,397

Appendix C: Budget

Bellbrook Music Boosters Profit and Loss/Budget

	Actuals					Actual + Projection		Notes
	2019	2020	2021	2022	2023	Budget (Jan)		
	January - December 2019	January - December 2020	January - December 2021	January - December 2022	January - December 2023	2024		
Income								
Donations								
D-07 Wal-Mart								
D-08 Kroger Community Rewards	\$ 1,700.24	\$ 1,945.07	\$ 2,416.26	\$ 2,416.38	\$ 2,700.00	\$ 2,700.00	\$ 2,700.00	
D-09 Individual Sponsors	\$ 2,350.00	\$ 150.00	\$ 12.00	\$ 1,517.95	\$ 6,440.36	\$ 1,600.00	\$ 1,600.00	
D-10 Corporate Sponsors	\$ 3,709.00	\$ 13,495.99	\$ 16,602.45	\$ 362.50	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	
Total Donations	\$ 7,769.24	\$ 15,591.06	\$ 19,030.71	\$ 4,296.83	\$ 16,140.36	\$ 11,300.00	\$ 11,300.00	
Drum Corp International (DCI)								
DCII-01 Admission					\$ 653.00	\$ 700.00	\$ 700.00	
DCII-02 Parking					\$ 30.00	\$ 30.00	\$ 30.00	
DCII-03 Concessions					\$ 1,940.40	\$ 2,000.00	\$ 2,000.00	
DCII-04 Raffle					\$ 493.00	\$ 500.00	\$ 500.00	
DCII-05 Bake Sale					\$ 3,116.40	\$ 3,230.00	\$ 3,230.00	
Total Drum Corp International (DCI)					\$ 5,132.80	\$ 5,460.00	\$ 5,460.00	
Fall Invitational								
FII-01 Gate	\$ 11,024.00		\$ 1,927.00	\$ 11,147.00	\$ 10,055.00	\$ 10,601.00	\$ 10,601.00	Avg 2022 & 2023
FII-02 Entry Fees	\$ 1,030.00		\$ 79.00	\$ -	\$ 1,209.00	\$ 1,209.00	\$ 1,209.00	
FII-03 Concessions	\$ 3,294.79		\$ 1,298.00	\$ 4,102.41	\$ 3,156.00	\$ 3,629.21	\$ 3,629.21	
FII-04 Advertising	\$ 450.00		\$ 200.00	\$ -	\$ -	\$ -	\$ -	
FII-05 Programs	\$ 745.00		\$ 139.00	\$ -	\$ -	\$ -	\$ -	
FII-06 50/50 Raffle	\$ 232.00		\$ 489.00	\$ 1,528.00	\$ 1,738.25	\$ 1,633.13	\$ 1,633.13	
FII-07 Candy Grams	\$ 950.00		\$ 160.00	\$ 270.00	\$ 10.00	\$ 140.00	\$ 140.00	
FII-08 Shout Out Ads in Program	\$ 365.00		\$ -	\$ 670.00	\$ 1,015.00	\$ 1,015.00	\$ 1,015.00	
FII-09 Trophies	\$ 345.00		\$ -	\$ -	\$ -	\$ -	\$ -	
FII-10 Baked Goods	\$ 408.14		\$ 20.00	\$ -	\$ -	\$ -	\$ -	
FII-11 Donations	\$ 490.00		\$ -	\$ -	\$ -	\$ -	\$ -	
FII-12 Outside Vendors	\$ 202.28		\$ -	\$ -	\$ -	\$ -	\$ -	
Total Fall Invitational Revenue	\$ 19,546.21	\$ -	\$ 4,312.00	\$ 17,717.41	\$ 17,183.25	\$ 18,227.33	\$ 18,227.33	
Fundraisers								
FUI - 01 Tag Day	\$ 9,764.04	\$ 2,857.50	\$ 9,805.05	\$ 8,270.67	\$ 13,072.05	\$ 10,671.36	\$ 10,671.36	
FUI - 02 Dine Ins	\$ 2,586.91	\$ 3,053.43	\$ 3,624.61	\$ 4,330.98	\$ 4,095.52	\$ 4,213.25	\$ 4,213.25	
FUI - 03 Dayton Dragons					\$ 6,747.80	\$ 6,500.00	\$ 6,500.00	
FUI - 05 Euchre Party					\$ -	\$ -	\$ -	
FUI - 06 Car Wash	\$ 1,059.72	\$ 4,600.00	\$ 18,892.50	\$ 5,631.85	\$ 5,362.00	\$ 5,496.93	\$ 5,496.93	
FUI - 07 Flowers	\$ 13,002.00		\$ 3,910.00	\$ 3,774.00	\$ -	\$ -	\$ -	
FUI - 08 Pies	\$ 2,236.00		\$ 9,587.22	\$ 2,147.29	\$ 3,000.00	\$ 2,573.65	\$ 2,573.65	
FUI - 10 Scrip	\$ 3,475.17	\$ 6,783.19	\$ -	\$ -	\$ -	\$ -	\$ -	

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals				Actual + Projection		Budget (Jan)	Notes
	2019	2020	2021	2022	2023	2024		
	January - December 2019	January - December 2020	January - December 2021	January - December 2022	January - December 2023	2024		
FUI - 11 Souvenirs	\$ 590.00		\$ 600.00		\$ -			
FUI - 12 Sugar Maple Festival (Corn Fritter Booth)	\$ 521.00			\$ 801.00	\$ 716.00	\$ 758.50		
FUI - 13 UD Concessions	\$ 3,974.16	\$ 807.84			\$ -	\$ 2,000.00		
FUI - 15 Yankee Candle	\$ 1,732.60		\$ 636.55	\$ 289.70	\$ -			
FUI - 19 Calendars (deleted)					\$ -			
FUI - 23 AmazonSmile	\$ 381.73	\$ 652.24	\$ 851.26	\$ 833.60	\$ 616.26			Program discontinued in 2023
FUI - 24 Yard Signs					\$ -			
FUI - 28 Poinsettias	\$ 3,734.00	\$ 9,025.00	\$ 11,381.00	\$ 9,525.00	\$ 9,864.00	\$ 2,000.00		With the switch to Foretmeier, the expense and revenue are netted
FUI - 29 Food Truck Rally (deleted)					\$ -			
FUI - 31 Spirit Wear	\$ -	\$ 223.30	\$ 679.20	\$ 358.60	\$ 200.00			
FUI - 32 Ford Drive Event	\$ 2,302.50				\$ -			
FUI - 33 Raffle	\$ 7,970.00		\$ 1,050.00	\$ 2,631.05	\$ 2,000.00	\$ 1,768.21		
FUI-34 Peeler Cards	\$ 3,932.50				\$ -			
FUI 35 - Golf Outing				\$ 24,330.76	\$ 13,198.00	\$ 10,000.00		
FUI - 36 Avenue of Flags				\$ 768.00	\$ 1,692.00	\$ 1,230.00		
FUI - 37 Social Fundraiser					\$ 8,696.00	\$ -		
FUI - 38 Mattress sale Fundraiser					\$ 3,265.00	\$ 3,265.00		
Total Fundraisers	\$ 57,262.33	\$ 28,002.50	\$ 61,117.39	\$ 63,692.50	\$ 72,524.63	\$ 50,476.89		
Miscellaneous Income			\$ 85.00	\$ 617.15	\$ 897.24	\$ 757.20		Credit card rewards points
Mi-02 Prop/Flag/Uniform Sales	\$ 2,747.60	\$ 4,691.40			\$ -			
Mi-06 Band Festival Fees	\$ 600.00	\$ 600.00			\$ -			
Mi-08 Band Festival Concessions	\$ 210.00	\$ 184.00		\$ 321.00	\$ 493.00	\$ 407.00		
Mi-09 School Reimbursement				\$ -				
Mi-10 School Reimbursement				\$ 18,836.00	\$ 19,056.00	\$ 20,000.00		
Mi-11 School Reimbursement Open				\$ 14,300.00	\$ 1,700.26	\$ 13,440.00		Estimated booster spend on 2023 guard season \$40,897
Mi-12 School Reimbursement Middle					\$ 11,670.47	\$ 9,000.00		Ask for booster spend \$15,457 Difference is \$25,440 (\$3,900+\$9,000+\$11,440)
M-13 School Reimbursement Little Belles					\$ 4,710.25	\$ 3,900.00		
M-14 School Reimbursement IPE					\$ -	\$ -		
Total Miscellaneous Income	\$ 3,557.60	\$ 5,475.40	\$ 85.00	\$ 34,074.15	\$ 38,527.22	\$ 47,504.20		
Winter Invitational Income								
WII - 01 Admissions	\$ 11,024.10	\$ 10,255.35	\$ 2,582.60	\$ 2,021.69	\$ 4,870.00	\$ 6,000.00		
WII - 03 Concessions	\$ 4,585.55	\$ 5,505.09		\$ 2,728.00	\$ 1,380.00	\$ 2,000.00		
WII - 04 Program Ads and Shout Outs	\$ 1,005.00	\$ 175.00	\$ 965.00	\$ 235.00	\$ 470.00	\$ 500.00		
WII - 06 50/50	\$ 185.00	\$ 246.80			\$ 206.00	\$ 200.00		
WII - 07 Candy Grams	\$ 924.00	\$ 811.00		\$ 625.00	\$ 202.00	\$ 250.00		
WII - 09 Trophy Sponsorship	\$ 210.00	\$ 260.00		\$ 113.92	\$ 120.00	\$ 150.00		
WII - 10 Bake Sale	\$ 351.60	\$ 595.13		\$ 333.00	\$ 116.00	\$ 200.00		

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals				Actual + Projection		Budget (Jan) 2024	Notes
	2019 January - December 2019	2020 January - December 2020	2021 January - December 2021	2022 January - December 2022	2023 January - December 2023			
WII - 11 Donations	\$ 35.00	\$ 110.00	\$ 315.00	\$ 126.00	\$ 140.00	\$	100.00	
WII - 12 External Vendors	\$ 175.00			\$ 100.00	\$			
Total Winter Invitational Income	\$ 18,495.25	\$ 17,958.37	\$ 3,862.60	\$ 6,282.61	\$ 7,504.00	\$	9,400.00	
Winter Program Fees (deleted)								
WPI-01 IPE (deleted)								
WPI-02 JVP (deleted)								
WPI-03 HS World/Open (deleted)								
WPI-05 MS Winter Guard (deleted)								
WPI-06 ES The Belles (deleted)								
Total Winter Program Fees (deleted)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	
Total Income	\$ 195,620.63	\$ 67,027.33	\$ 88,407.70	\$ 126,063.50	\$ 154,995.86	\$	140,138.42	
Gross Profit	\$ 106,620.63	\$ 67,027.33	\$ 88,407.70	\$ 126,063.50	\$ 154,995.86	\$	140,138.42	
Expenses								
Drum Corp International (DCI) Expenses								
DCIE-01 Contract Fee					\$ -	\$ -		
DCIE-02 Judges					\$ 590.67	\$ 600.00		
DCIE-03 Group Housing/Hospitality					\$ -	\$ -		
DCIE-04 Concessions					\$ 655.69	\$ 700.00		
DCIE-05 Program					\$ -	\$ -		
DCIE-06 Miscellaneous					\$ 536.07	\$ 600.00		
Total Drum Corp International Expenses					\$ 1,782.43	\$ 1,900.00		
Fall Invitational Expenses								
FIE-01 Judges	\$ 4,501.28	\$ -	\$ 1,356.40	\$ 4,235.00	\$ 4,340.00	\$ 4,500.00		
FIE-03 Trophies	\$ 331.75			\$ 561.40	\$ 1,049.90	\$ 1,100.00		
FIE-05 Supplies	\$ 277.45				\$ 101.06	\$ 100.00		
FIE-06 Hospitality Room				\$ 21.91	\$ 108.76	\$ 100.00		
FIE-07 Candy Grams				\$ 376.21	\$ 376.00	\$ 350.00		
FIE-08 Program Expenses	\$ 590.00	\$ 225.00			\$ -	\$ -		
FIE-09 Concessions	\$ 1,916.77	\$ 708.84	\$ 956.04	\$ 1,003.46	\$ 1,200.00	\$ 1,200.00		
FIE-10 Rental Equipment	\$ 111.10				\$ -	\$ -		
FIE-12 Judge Hotel Rooms	\$ 349.97		\$ 589.38	\$ 650.55	\$ 700.00	\$ 700.00		
FIE-13 MSBA Sponsorship Fees	\$ 200.00				\$ 100.00	\$ 100.00		
Total Fall Invitational Expenses	\$ 8,278.32	\$ -	\$ 2,290.24	\$ 6,739.94	\$ 7,729.73	\$ 8,150.00		
Fall Show Expenses								
Marching Band Contract Staff								
CE-01 Show Design - Drill	\$ 2,500.00				\$ -	\$ -		
CE-02 Show Design - Guard					\$ -	\$ -		

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals				Actual + Projection		Notes
	2019 January - December 2019	2020 January - December 2020	2021 January - December 2021	2022 January - December 2022	2023 January - December 2023	Budget (Jan) 2024	
CE-03 Instruction Staff	\$ 15,300.00	\$ 10,600.00	\$ 16,800.00	\$ 39,236.00	\$ 42,458.00	\$ 43,000.00	
Total Marching Band Contract Staff	\$ 17,800.00	\$ 10,600.00	\$ 16,800.00	\$ 39,236.00	\$ 42,458.00	\$ 43,000.00	
MB Field Expenses							
FE-01 Band Barn		\$ 250.00	\$ 345.72	\$ 89.69	\$ 250.00	\$ 250.00	
FE-03 Irrigation		\$ 337.50		\$ 142.00	\$ 800.00	\$ 800.00	
FE-04 Equipment	\$ 301.44		\$ 116.00	\$ 32.94	\$ -	\$ -	
FE-08 Paint	\$ 533.85	\$ 760.43	\$ 911.40	\$ 632.48	\$ 800.00	\$ 800.00	
Total MB Field Expenses	\$ 835.29	\$ 1,347.93	\$ 1,373.12	\$ 897.11	\$ 1,850.00	\$ 1,850.00	
MB Participation/Entry Fees							
PE-01 Local Entry Fees	\$ 700.00	\$ 600.00		\$ 600.00	\$ 600.00	\$ 800.00	
PE-03 Student Tickets Grand National Finals					\$ -	\$ -	
PE-06 Chaperone Tickets Grand National - Prelims					\$ -	\$ -	
PE-09 Field Passes - Regionals					\$ -	\$ -	
PE-10 Field Passes - Grand Nationals					\$ -	\$ -	
Total MB Participation/Entry Fees	\$ 700.00	\$ 600.00	\$ -	\$ 600.00	\$ 600.00	\$ 800.00	
MB Show Preparation Fees							
SPE-01 Equipment				\$ 250.00	\$ -	\$ -	
SPE-02 Props	\$ 2,088.35		\$ (644.74)	\$ 2,846.74	\$ 3,000.00	\$ 3,000.00	
SPE-03 CD Recording Fees	\$ 150.00			\$ -	\$ -	\$ -	
SPE-07 Flags/Guard Uniforms			\$ 24.25	\$ -	\$ -	\$ -	
Total MB Show Preparation Fees	\$ 2,238.35	\$ -	\$ (620.49)	\$ 3,096.74	\$ 3,000.00	\$ 3,000.00	
MB Travel Expenses							
TE-01 Food & Supplies	\$ (86.16)	\$ 276.88		\$ 59.70	\$ -	\$ -	
TE-02 Medical Supplies		\$ 42.69	\$ 128.42	\$ -	\$ 150.00	\$ 150.00	
TE-03 Parking (BDA Events)					\$ -	\$ -	
TE-05 Truck & Auto	\$ 546.73				\$ -	\$ -	
Total MB Travel Expenses	\$ 460.57	\$ 319.57	\$ 128.42	\$ 59.70	\$ 150.00	\$ 150.00	
MB Uniforms and Attire							
UAE-01 Uniform Maint/Replace	\$ 22.76			\$ 62.50	\$ 500.00	\$ 500.00	
UAE-02 MB Uniform Components	\$ (229.15)	\$ 110.00	\$ 403.58	\$ 906.08	\$ 500.00	\$ 500.00	
Total MB Uniforms and Attire	\$ (206.39)	\$ 110.00	\$ 403.58	\$ 968.58	\$ 1,000.00	\$ 1,000.00	
Total Fall Show Expenses	\$ 21,827.82	\$ 12,977.50	\$ 18,084.63	\$ 46,858.13	\$ 49,058.00	\$ 49,800.00	
Food Committee Expenses							
FCE-01 Food Expense	\$ (178.76)	\$ -	\$ 918.58	\$ 1,121.01	\$ 2,100.00	\$ 2,100.00	
FCE-02 Non-Food Expense			\$ 86.45	\$ -	\$ 100.00	\$ 100.00	
Total Food Committee Expenses	\$ (178.76)	\$ -	\$ 1,005.03	\$ 1,121.01	\$ 2,200.00	\$ 2,200.00	

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals				Actual + Projection		Budget (Jan)	Notes
	2019 January - December 2019	2020 January - December 2020	2021 January - December 2021	2022 January - December 2022	2023 January - December 2023	2024		
Fundraising Expenses								
FRE-02 Flowers	\$ 7,501.00	\$ 3,822.42	\$ 11,440.24		\$ -			
FRE-03 BMS Souvenirs	\$ 597.00		\$ 180.00		\$ -			
FRE-04 Tag Day	\$ 406.91	\$ 374.72	\$ 318.39	\$ 608.69	\$ 650.00	\$ 650.00		
FRE-06 Yankee Candle	\$ 416.50				\$ -			
FRE-07 Poinsettias	\$ 2,302.50	\$ 5,877.50	\$ 7,643.08	\$ 6,288.00	\$ 7,000.00			
FRE-08 Corn Fritter Booth - SMF	\$ 67.60				\$ 102.07	\$ 102.07		
FRE-09 Euchre Fundraiser	\$ 200.00	\$ 252.70	\$ (441.00)		\$ -			
FRE-10 Food Truck Rally Expenses					\$ -			
FRE-11 Calendars					\$ -			
FRE-12 Pie Sales	\$ 1,278.50		\$ 2,625.25	\$ 2,303.50	\$ -			
FRE-13 Raffle Tickets and Prizes	\$ 7,674.20				\$ 100.00	\$ 100.00		
FRE-14 Ford Drive Event	\$ 217.52				\$ -			
FRE-15 Peeler Card Expenses	\$ 2,080.00				\$ -			
FRE-16 Miscellaneous Fundraising Expenses		\$ 300.00		\$ 175.00	\$ 200.00	\$ 200.00		
FRE-35 Golf Scramble Expense				\$ 12,393.57	\$ 6,628.43	\$ 7,000.00		
FRE-37 Social Fundraiser					\$ 6,475.48			
Total Fundraising Expenses	\$ 22,741.73	\$ 10,627.34	\$ 21,765.96	\$ 21,768.76	\$ 21,155.96	\$ 8,052.07		
Non-Show Expenses								
General & Administrative								
GAE-01 Professional Services	\$ 438.41	\$ 61.74	\$ 754.34	\$ 68.13	\$ 102.70	\$ 150.00		
GAE-02 Registrations & License Fees		\$ 142.95	\$ 200.70	\$ 899.00	\$ 900.00	\$ 150.00		The larger cost in 2022 was for the charms 3-year renewal
GAE-03 Bank Charges	\$ 106.38		\$ 357.25	\$ 860.06	\$ 1,028.97	\$ 1,200.00		
GAE-04 Insurance/Bonding	\$ 257.00	\$ 257.00	\$ 257.00	\$ 1,276.00	\$ 1,717.00	\$ 1,800.00		
GAE-05 Office Supplies	\$ 89.41	\$ 133.47	\$ 261.54		\$ 200.00	\$ 200.00		
GAE-06 Postage and Shipping	\$ 198.75	\$ 244.60	\$ 158.30	\$ 182.00	\$ 150.00	\$ 200.00		PO box
GAE-07 Printing	\$ -				\$ -	\$ -		
GAE-08 Ohio Charitable Registration	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00		
GAE-10 Quickbooks	\$ 1,576.75	\$ 755.00	\$ 860.00	\$ 915.00	\$ 970.00	\$ 1,050.00		Allows for 6% increase
GAE-11 Charitable Gifts	\$ 50.00	\$ 30.00	\$ -		\$ -	\$ -		
Total General & Administrative	\$ 2,816.70	\$ 1,724.76	\$ 2,949.13	\$ 4,300.19	\$ 4,939.70	\$ 4,850.00		
Program Contributions								
PCE-02 Concert Band Clinicians	\$ 600.00	\$ 726.98			\$ -	\$ -		
PCE-04 Choir					\$ -	\$ -		
PCE-05 Grants to BHS	\$ 50.00				\$ -	\$ -		
Total Program Contributions	\$ 650.00	\$ 726.98	\$ -	\$ -	\$ -	\$ -		

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals					Actual + Projection		Notes
	2019 January - December 2019	2020 January - December 2020	2021 January - December 2021	2022 January - December 2022	2023 January - December 2023	Budget (Jan) 2024		
Social/Hospitality								
SHE-01 Flowers (Hospitality)	\$ 120.00	\$ 62.95	\$ 297.81	\$ 328.53	\$ 350.00	\$ 350.00		
SHE-02 Social Committee	\$ 414.42				\$ 300.00	\$ 300.00		
SHE-03 Ice & Freezer Rental	\$ 475.99	\$ 300.00		\$ 413.50				
SHE-04 Miscellaneous	\$ 204.78	\$ 50.97						
Total Social/Hospitality	\$ 1,215.19	\$ 413.92	\$ 297.81	\$ 742.03	\$ 650.00	\$ 650.00		
Student Activities, Net								
SA-01 NYC Senior Trip	\$ 2,152.48	\$ (2,420.37)			\$ -			
SA-02 JVP	\$ (50.00)	\$ 100.00			\$ -			
SA-04 BMS Super Start	\$ (40.00)	\$ 2.00			\$ -			
Total Student Activities, Net	\$ 2,062.48	\$ (2,318.37)	\$ -	\$ -	\$ -	\$ -		
Total Non-Show Expenses	\$ 6,744.37	\$ 547.29	\$ 3,246.94	\$ 5,042.22	\$ 5,889.70	\$ 5,500.00		
Student Credits								
MIE-03 Student Fees - Scholarship	\$ -				\$ -			
MIE-5 Student Fees - Family Credits	\$ 5,094.75	\$ 3,526.12	\$ 3,348.59	\$ 2,328.29	\$ 3,500.00	\$ 3,500.00		
Total Student Credits	\$ 5,094.75	\$ 3,526.12	\$ 3,348.59	\$ 2,328.29	\$ 4,500.00	\$ 4,500.00		
Winter Invitational Expenses								
WIE-01 Judges	\$ 1,076.89	\$ 1,931.05			\$ 1,134.81	\$ 1,500.00		
WIE-03 Trophies		\$ 96.56			\$ -	\$ 100.00		
WIE-06 Miscellaneous	\$ 192.20	\$ 583.75	\$ 591.30	\$ 405.45	\$ 113.02	\$ 200.00		
WIE-07 Candy Grams	\$ 304.42	\$ 192.92		\$ 193.98	\$ 188.41	\$ 200.00		
WIE-09 Concessions	\$ 1,835.64	\$ 2,668.99		\$ 1,331.92	\$ 338.18	\$ 1,500.00		
WIE-13 MEPA Sponsorship Fees	\$ 4,000.00	\$ 4,361.80			\$ 2,000.00	\$ 4,550.00		
WIE-14 Programs	\$ 280.00		\$ 203.09		\$ -	\$ -		
Total Winter Invitational Expenses	\$ 7,689.15	\$ 9,835.07	\$ 794.39	\$ 1,931.35	\$ 3,774.42	\$ 8,050.00		
Winter Program Expenses								
Indoor Percussion Ensemble								
IPE-01 Staff	\$ 6,520.00	\$ 9,515.00	\$ 6,885.00	\$ 10,700.00	\$ 9,450.00	\$ 9,500.00		increased by \$1000 for unallocated budget expense
IPE-03 Copyright&Registration	\$ 3,571.96		\$ 2,102.48	\$ 2,954.07	\$ 2,676.00	\$ 3,400.00		2025 season registration \$3000 + 400 music copyright
IPE-04 Music					\$ -			
IPE-05 Tarp		\$ 350.00		\$ 350.00	\$ -	\$ 350.00		
IPE-06 Props for IPE	\$ 589.60	\$ 50.00	\$ 600.60	\$ 407.30	\$ 1,480.59	\$ 1,100.00		increased by \$500 for unallocated budget expense
IPE-07 Uniforms	\$ (10.25)		\$ 205.60	\$ 36.17	\$ 63.00			
IPE-08 Show Shirts				\$ 393.50	\$ -			
IPE-09 Show Design	\$ 4,400.00	\$ 1,500.00			\$ -			
IPE-10 Equipment	\$ 40.91		\$ 500.00	\$ (555.00)	\$ 554.80	\$ 1,000.00		
Total Indoor Percussion Ensemble	\$ 15,112.22	\$ 11,415.00	\$ 10,293.68	\$ 14,286.04	\$ 14,224.39	\$ 15,350.00		

**Bellbrook Music Boosters
Profit and Loss/Budget**

	Actuals				Actual + Projection		Budget (Jan)	Notes
	2019 January - December 2019	2020 January - December 2020	2021 January - December 2021	2022 January - December 2022	2023 January - December 2023	2024		
Winter Guard Expenses								
CG ES The Belles								
ESTB-1 Staff			\$ 1,100.00	\$ 1,400.00	\$ 2,500.00	\$ 2,700.00		
ESTB-3 Registration	\$ 1,184.54		\$ 592.48	\$ 675.00	\$ 700.00	\$ 800.00	2025 season registration	
ESTB-4 Tarps and Props					\$ 35.25	\$ 500.00		
ESTB-5 Uniforms & Equipment					\$ -			
Total CG ES The Belles	\$ 1,184.54	\$ -	\$ 1,692.48	\$ 2,075.00	\$ 3,235.25	\$ 4,000.00		
CG HS World/Open								
CGO-01 HS World/Open Staff	\$ 4,380.00	\$ 2,970.00	\$ 15,890.00	\$ 20,400.00	\$ 19,500.00	\$ 18,350.00	Need to update to 19,100, increase by \$750	
CGO-02 Travel	\$ 2,381.58	\$ 863.00		\$ 1,048.76	\$ 1,647.33	\$ 1,750.00		
CGO-03 Registration	\$ 4,529.57	\$ (131.02)	\$ 592.48	\$ 2,405.00	\$ 2,605.00	\$ 2,700.00	2025 season registration	
CGO-04 Tarp		\$ 3,726.00			\$ 4,000.00	\$ 4,192.00		
CGO-05 Uniforms & Equipment	\$ 2,361.62	\$ (119.25)	\$ 129.25	\$ (1.49)	\$ -			
CGO-06 Music Sound Track	\$ -				\$ -			
CGO-07 Props	\$ 1,448.16	\$ 1,089.83	\$ 211.49	\$ 1,307.92	\$ 800.00	\$ 1,100.00		
Total CG HS World/Open	\$ 15,098.93	\$ 8,398.56	\$ 16,823.22	\$ 25,160.19	\$ 28,552.33	\$ 28,092.00		
CG Middle School								
CGM-01 Staff	\$ 1,002.00			\$ 2,400.00	\$ 10,300.00	\$ 8,300.00		
CGM-03 Registration	\$ 1,184.55		\$ 592.48	\$ 1,370.47	\$ 700.00	\$ 800.00	2025 season registration	
CGM-05 Uniforms & Equipment	\$ -				\$ -			
Total CG Middle School	\$ 2,186.55	\$ -	\$ 592.48	\$ 3,770.47	\$ 11,000.00	\$ 9,100.00		
Total Winter Guard Expenses	\$ 18,470.02	\$ 8,398.56	\$ 19,108.18	\$ 31,005.66	\$ 42,787.58	\$ 41,192.00		
Total Winter Program Expenses	\$ 33,582.24	\$ 19,813.66	\$ 29,401.86	\$ 45,291.70	\$ 57,011.97	\$ 56,542.00		
Total Expenses	\$ 105,779.62	\$ 57,326.88	\$ 79,937.64	\$ 131,081.40	\$ 152,802.21	\$ 144,694.07		
Net Operating Income	\$ 841.01	\$ 9,700.45	\$ 8,470.06	\$ (5,017.90)	\$ 2,193.65	\$ (4,555.65)		
Other Income								
Interest Income	\$ 123.17	\$ 82.38	\$ 6.61	\$ 6.49	\$ 4.87			
Total Other Income	\$ 123.17	\$ 82.38	\$ 6.61	\$ 6.49	\$ 4.87			
Other Expenses								
Other Miscellaneous Expense				\$ -	\$ -			
Total Other Expenses				\$ -	\$ -			
Net Other Income	\$ 123.17	\$ 82.38	\$ 6.61	\$ 6.49	\$ 4.87			
Net Income	\$ 964.18	\$ 9,782.83	\$ 8,476.67	\$ (5,011.41)	\$ 2,193.65	\$ (4,555.65)		

Appendix D: Director's Report

DIRECTOR'S REPORT

Monday, December 4, 2023

- HUGE THANKS TO EVERYONE INVOLVED IN MAKING THE MARCHING BAND BANQUET A WONDERFUL EVENT! Everything was great, from the food to the decorations. If you helped in any way that night - THANK YOU!
- Upcoming events:
 - We will be hosting the Springboro Wind Symphony here at BELLBROOK for their winter concert on Saturday, December 9 at 4pm. Students and families are encouraged to attend - it's going to be a fabulous concert!
 - IPE and Winterguard - see directors for schedule and questions about groups!
 - Jazz Band - Rehearsals have started! First performance is at the March HS Concert!
 - Pep Band - first game on Tuesday 12/5! Pep is planning to play at 5 boys and 3 girls varsity basketball games this season
 - Upcoming events with booster/parent needs and/or involvement
 - 12/9 Springboro concert - are we still doing refreshments?
 - Chamber music showcase, Saturday, Jan 20. Let's have a booster presence!
 - February 8th grade parent meeting - 6-7 is the meeting for 8th grade parents, so we need to adjust our booster meeting time to 7pm
 - February 22 - Bellbrook Concert Band Festival. Do we want to sell refreshments as usual?
 - Chaperone planning for March MFA event? We will need LOTS of chaperones, as Soloman and Siler are playing a concert with the Springboro Wind Symphony at Mason that day.
- Winter Concerts:
 - 6th Grade - 12/13, 7 & 8 Grade - 12/11, HS - 12/11
- MEPA Winter Invitational on Saturday, February 10, 2024 - **46 groups registered so far!**
 - **Elementary Color Guard**
 - Franklin Elementary Wildkittens
 - Lebanon Little Arrows
 - Miamisburg Sweethearts
 - The Little Belles
 - **Junior Color Guard**
 - Bellbrook Middle School
 - Centerville Junior Guard
 - Franklin Junior High Winter Guard
 - Indian Lake Junior Guard
 - Kings Juniors
 - **Percussion Scholastic A**
 - Bellbrook High School Indoor Percussion Ensemble
 - Kings
 - **Percussion Scholastic Concert A**
 - West Clermont Concert A
 - **Percussion Scholastic Concert Open**

- West Clermont HS
- **Percussion Scholastic Open**
- Beavercreek Indoor Percussion Ensemble
- **Percussion Scholastic Regional A**
- Preble Shawnee Indoor Percussion
- Walter E. Stebbins Indoor Percussion
- Winchester Community High School Indoor Percussion
- Xenia Indoor Percussion Ensemble
- **Scholastic A**
- Beavercreek High School
- Franklin HS Winter Guard
- Kings HS
- **Scholastic AA**
- Carroll High School Winter Guard
- Lakota East Varsity Winter Guard
- Lebanon High School Winterguard
- **Scholastic Open**
- Mason
- Northmont High School Varsity Guard
- **Scholastic Regional A**
- Grove City High School
- Lakota East JV Winter Guard
- Marysville Winterguard
- Miamisburg A Guard
- Taylor High School
- West Carrollton High School Color Guard
- Xenia Winterguard
- **Scholastic Regional AA**
- Beavercreek High School Junior Varsity
- Blanchester Winterguard
- Eastern Hancock
- Goshen High School Winterguard
- Indian Lake Winter Guard
- Lebanon High School Junior Varsity Winterguard
- Lloyd Memorial Varsity Winterguard
- Milton-Union Varsity Winter Guard
- Randolph Southern Color Guard
- Shawnee Winterguard
- Simon Kenton Winter Guard
- Springboro High School JV Guard
- **Scholastic World**
- Bellbrook High School